

The North Carolina Forest Service A Division of the North Carolina Department of Agriculture & Consumer Services



## Dynamic Pricing and Revenue Programs

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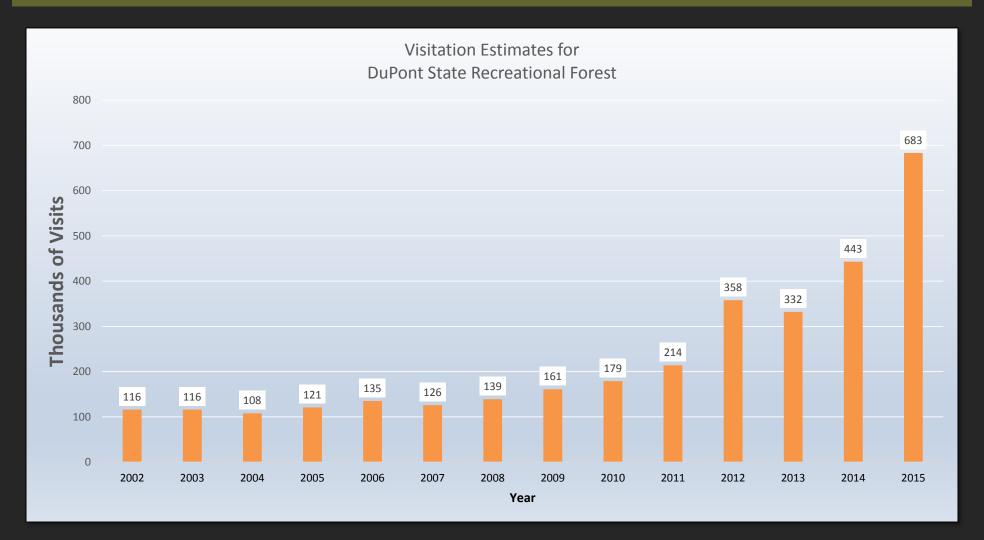


#### The 2010's: The Modern Era

- ➤ In 2011, General Statute 106-877 designated the Forest as a recreational forest, changing the name to DuPont State Recreational Forest.
- ➤ In 2011, the Forest was a filming location for 'The Hunger Games', released in 2012; eventually grossing ~\$700 million dollars.
- ➤ Henderson and Transylvania counties began public campaigns as a 'biking mecca' and touting outdoor recreation as an economic driver.
- ➤ In 2015, the Master Plan for DuPont State Recreational Forest was completed.

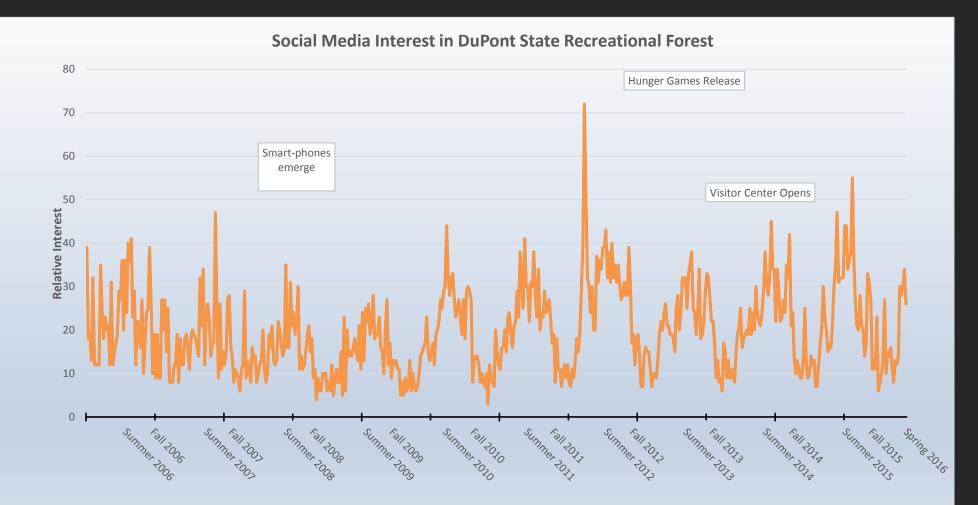






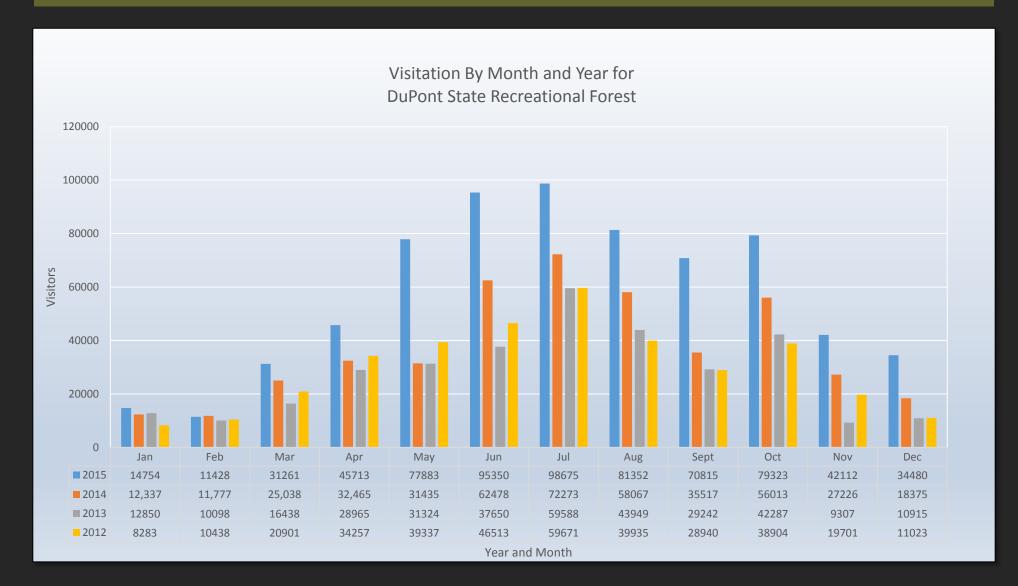














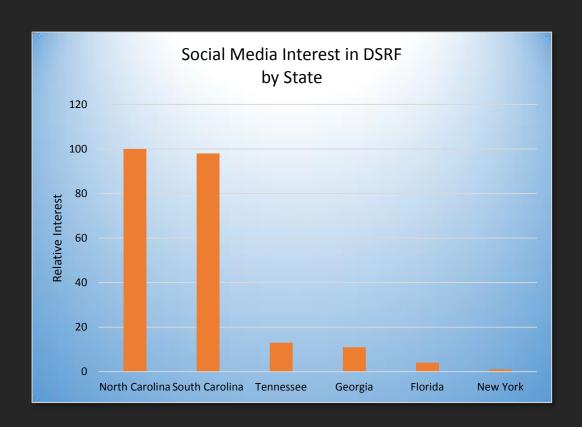


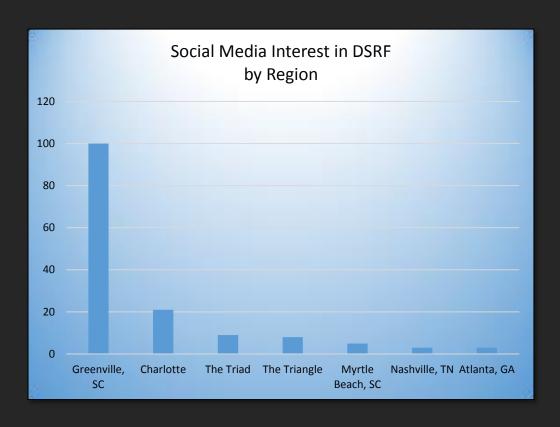


Vehicle Origins					
State	July - Aug	Sept - Oct	Nov - Dec	6-month Average	
North Carolina	51%	49%	62%	50%	
South Carolina	11%	24%	14%	18%	
Florida	13%	6%	8%	9%	
Georgia	2%	6%	3%	4%	
Tennessee	1%	4%	2%	2%	
Virginia	2%	2%	2%	2%	
Ohio	2%	1%	1%	2%	
Pennsylvania	2%	1%	1%	1%	
Others	16%	7%	7%	12%	















#### The Master Plan for DuPont State Recreational Forest

-A Stakeholder Driven Process (surveys, site analysis, etc.)

#### **Short Term Recommendations:**

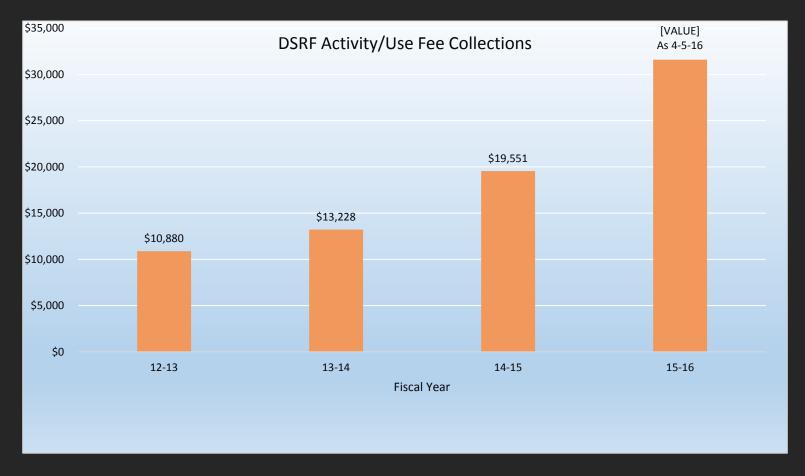
- > Improvement to parking areas.
- > Provision of restroom facilities.
- > Provision of trashcans and water at parking areas.
- ➤ Potential method of collecting access fees.







### Current Activity and Use Fee Programs







### Proposed Fee Schedule

Fee Type	Access Areas of D	SRF Fees	Considerations
Day Use	• High Falls	• Mon - Thurs: \$8 per vehicle per visit	• Account for ~75% of Annual Visitation
	• Hooker Falls	Weekends and Holidays: \$12 per vehicle per visit	Areas of highest impacts and needs
		Mon-Thursday: \$20 per bus or large vehicle per visit	Areas used primarily by
		Weekends and Holidays: \$30 per bus or large vehicle per visit	hikers/pedestrians
		Comments:	Current permit holders exempt
	<ul> <li>No horse-trailers permitted in these Access Areas</li> <li>Limited bus and large vehicle spaces in these Access Areas.</li> </ul>	• Average visitors per car = 2.6 people	
			➤ \$8 per day = \$3.08 per person
			➤ \$12 per day = \$4.62 per person
Day Use	• Lake Imaging	• \$6 per vehicle per visit	Areas used by bicyclists and equestrian
	• Fawn Lake		groups
	Guion Farm	• \$20 per bus or large vehicle per visit	Current permit holders exempt
	• Corn Mill Shoa	als	➤ \$6 per day = \$2.31 per person
	Other trailhead	ds	

### Proposed Fee Schedule

Fee Type	Access Areas of DSRF	Fees	
Annual Fee	All Access Areas	<ul> <li>\$30 per year for North Carolina resident.</li> <li>\$70 per year for out-of-State visitor.</li> <li>*Consider discounts for other groups:</li> </ul>	
		10% for veterans, senior visitors, active military 20% for Friends of DuPont Forest	







### Local Comparisons vs. \$2.31-\$4.32 per person

	Facility	Owner/Managing Agency	Rates	Season Passes
Local to DSRF	Cascade Lake Recreation Area	Private	\$5 per vehicle \$2 for each additional passenger	
	Sliding Rock	US Forest Service	\$2 per person \$20 per large vehicle	\$25
	Lake Powhatan Recreation Area	US Forest Service	\$2 per person	\$30
	North Mills River Recreation Area	US Forest Service	\$3 per vehicle	\$30
	Chimney Rock NC Division of Parks	NC Division of Parks	\$15 per person	440
	State Park	and Recreation	\$7 per youth	\$28
	Table Rock State Park	SC State Parks	\$5 per person during peak season	\$99 per person for Park Passport







### Regional Comparisons vs. \$2.31-\$4.32 per person

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	Facility	Agency	Fees	Annual Fees		
	Caesar's Head State Park	SC State Parks	\$2 per person trail access fee	\$99 per person for Park Passport		
	NC Arboretum	NC University System	\$12 per person	\$45		
	Anna Ruby Falls Recreation Area	US Forest Service	\$3 per person			
Regional to DSRF	Brasstown Bald Recreation Area	USFS	\$5 per person			
	Sunburst Campground	Sunburst Campground (Canton,NC) Private	\$3 per person	\$30		
	(Canton,NC)		\$3 per vehicle	φυσ		
	Grandfather Mountain State Park	NC Division of Parks and Recreation	\$20 per person	\$70		
State Level	Falls Lake State Recreation Area	NC Division of Parks and Recreation	\$6 per vehicle	\$50		
	Kerr Lake State Recreation Area	NC Division of Parks and Recreation	\$6 per vehicle	\$50		
	Carolina Hemlocks Recreation Area	Private	\$5 per vehicle	\$25		
	North Carolina Zoo	NC Department of Cultural and Natural Resources	~\$15 per person			



### National Comparisons vs. \$2.31-\$4.32 per person

	Facility	Agency	Fees	Annual Fees
National Level	Shenandoah National Park	National Park Service	\$20 per vehicle \$10 walk-up fee	\$40
	Chattahoochee River National Recreation Area	National Park Service	\$3 per vehicle	\$35
	Yosemite National Park	National Park Service	\$30 per vehicle for 7-day pass	\$60
	Yellowstone National Park	National Park Service	\$30 per vehicle for 7-day pass	\$60
	Grand Canyon National Park	National Park Service	\$30 per vehicle for 7-day pass	\$50



